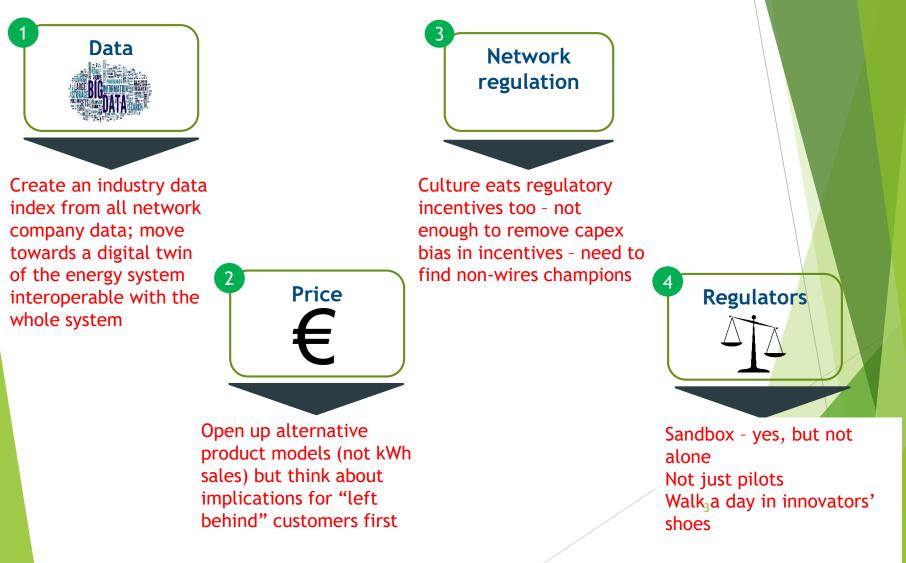
The UK regulatory model: innovative solutions and practices (e.g. RIIO, sandboxes, digitalisation)

Martin Crouch, 4D Economics Ltd 21 October 2019

- Overview
- Background why is the UK regulatory model different?
- Changes in the UK energy market
- Network regulation
- Sandboxes
- Digitalisation
- Possible future developments

Examples of things old regulators can do to facilitate innovation:



Overview

Background - why is the UK regulatory model different?

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About me

- Started as an economist
- ~5 years economic consultant at NERA
- ~5 years at American Electric Power in London
- ~15 years at Ofgem, including
 - 5 years running the electricity distribution team
 - 5 years running the European team (including 3 years as chair of the Elec WG for CEER and ACER)
 - 5 years on senior leadership team
- 1.5 years as independent consultant
 - working for CEER on digitalisation
 - working for ACER and now ARERA on the Gas Bridge paper
 - advising ENARGAS (Argentina) on regulatory governance
 - member customer engagement group for an elec DSO
 - advising the UK energy data task force
 - setting up a multi-regulator team in the water sector

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What makes the UK regulatory model different?

- Early mover
- Strong theoretical start and economist regulators
- Legislation is enabling not prescriptive
- Learning from experience
- Early pro-competition stance led to diffusion of companies
- Multiple regulators
- Most of the "innovations" introduced in UK regulation have been a reaction to something else

History

- 1986: Ofgas created
- 1989: Offer created
- 1999-2000: merger Ofgas-Offer creates Ofgem in London approx. 400 staff

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- 2003: Ofgem board established approx. 300 staff
- 2008: approx. 400 staff
- 2013: approx. 900 staff
- 2018: approx. 950 staff

Role of the regulator in UK

- Objective: protect interests of current and future consumers
- Promote competition oversee market rules
- Regulate monopoly networks and system operator (RIIO)
- Facilitate investment and innovation in consumers' interests (best value for money)
- Administer some subsidy schemes

Not: decide on generation mix, set subsidy policy



Why independent regulation?

Ofgem is an independent regulator, accountable to Parliament, working in the broader context of the energy sector and mostly funded by consumers. We make our decisions working constructively with the government of the day, always bearing in mind that there are longer-term concerns.

There are major benefits for consumers if the regulator is independent from both government and industry:

- Decisions are taken on behalf of consumers at a proper distance from government and other interests.
- Clear decision-making and the open and transparent involvement of all stakeholders.
- Independence creates stability and consistency over time. Businesses know what to expect, and that encourages efficient investment, which will result in lower bills.
- We develop a thorough understanding of how the energy sector works, so we can do a better job for consumers.
- There are clear appeals processes established in law. This means we are held accountable for our decisions, and this increases trust in regulation.

Our ability to make a positive difference for consumers stems from the fact we have powers to regulate independently, and we have the support of society and government to use those powers. This wider public support is important, as we cannot rely solely on our regulatory status in law. Our powers and duties have changed frequently since we were founded in the 1980s, and government has taken increased strategic interest in the future of the sector.

Consumer impact report

Ofgem's budget for the financial year 2017-18 is £90m. Our regulatory activities are expected to deliver quantifiable direct consumer benefits of £7.8bn over 17 years.

This equals a direct benefit to cost ratio of 87.

In addition, our regulatory activities are also expected to deliver quantifiable indirect consumer benefit of **£8,776m** and additional monetised benefits of **£542m**, as well as other benefits that are difficult to quantify into monetised terms.

Here are some of the decisions we have made over the past year and their expected benefits to consumers:

> https://www.ofgem.gov.uk/system/files/ docs/2018/07/consumer_impact_report_-_published0307.pdf

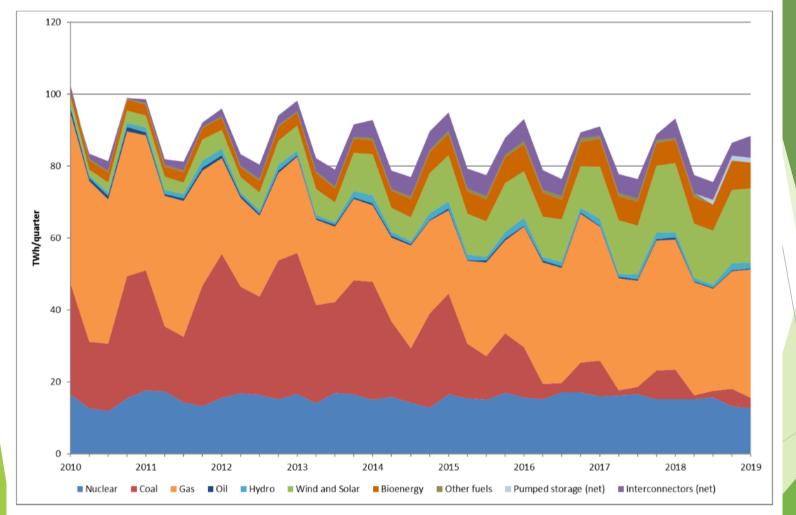
2017: 83 consultations, 1278 publications

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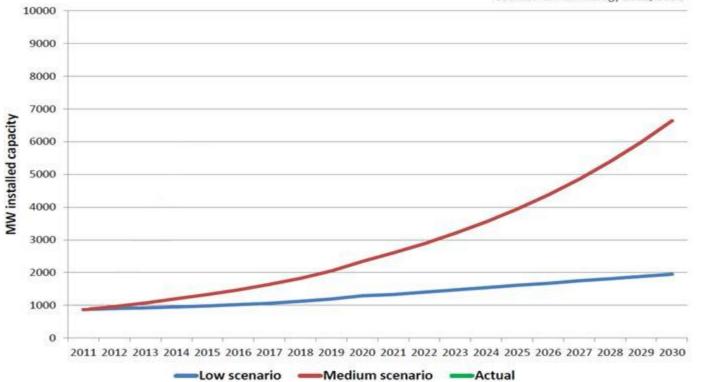




Source: BEIS, Ofgem's calculations.²²⁴

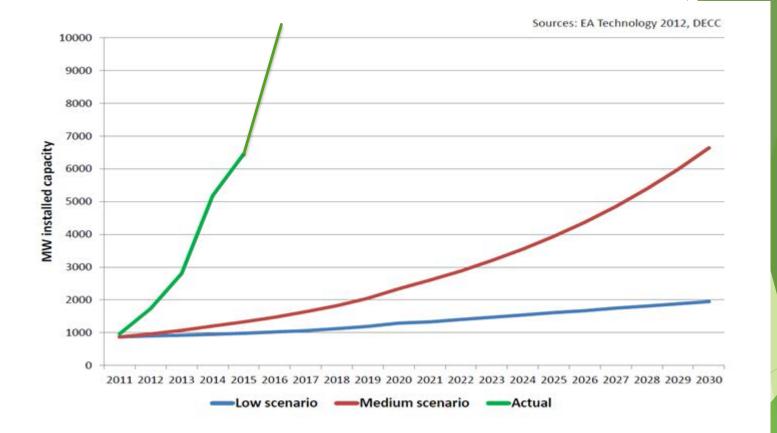
Taken from Ofgem's State of the Market report, October 2019

Case study - solar



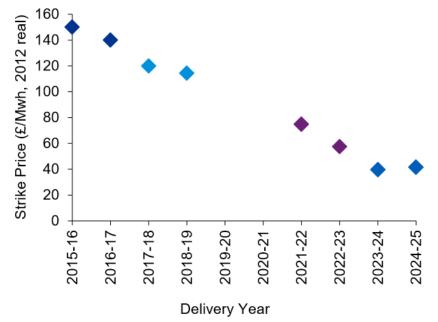
Sources: EA Technology 2012, DECC

Case study - solar



Case study - offshore wind

- Currently being built at £140/MWh (administered price)
- Latest auction result: under £40/MWh for delivery in 2023/24 (all 2012 prices)



Strike prices awarded under the CfD

Source: BEIS

Chart taken from KPMG "Blown away" briefing note, September 2019

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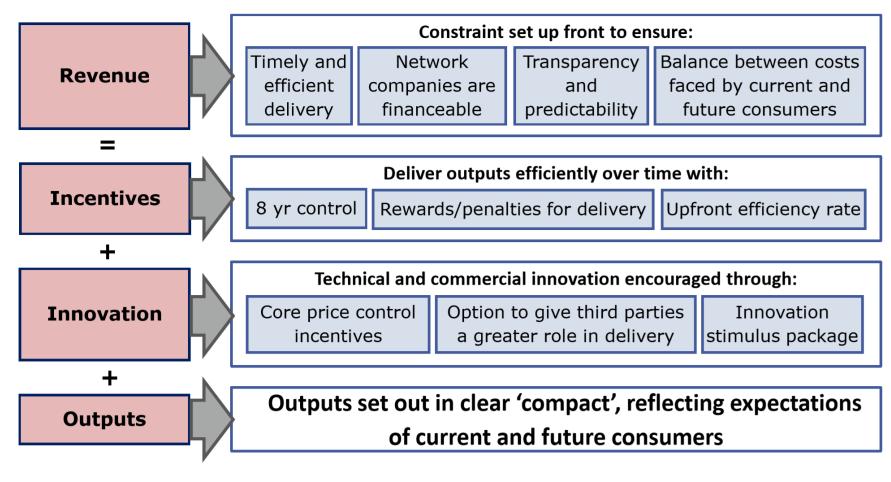
Evolution

- RPI-X in 1990s led to cost reductions
- RPI-X in 2000s developed output regulation
 - (and environmental incentives, innovation funding, totex regulation, menu regulation, discretionary rewards, etc)
- > 2010: RPI-X has worked well, but...
 - too complicated
 - network companies too focussed on regulator rather than what their customers/network users want

Hence new model: RIIO



The RIIO Framework



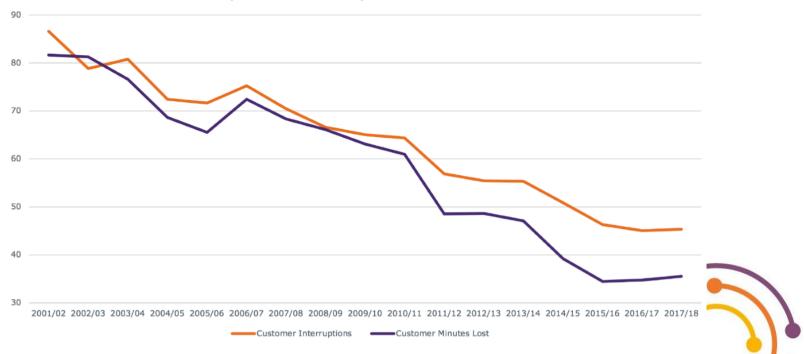
RIIO 1 controls started in 2013 and 2015



What the stable regulatory regime has delivered

Figure 7.2: Reliability improvements in electricity distribution

Number and duration of interruptions on Electricity Distribution networks



Source: 2017-18 RIIO-ED1 Regulatory Reporting Packs and Ofgem historical data.

RIIO2

RIIO-1 has worked well (eg debt indexation), but:

- Network companies earned more profit than is justified
- Outputs compact not clear

Ofgem response: extensive review of all components

Keeping broadly RIIO form, back to 5 years, more indexation, more stakeholder engagement, more focus on business plans, probably removing fast-track

Also note:

- RIIO is more complicated than RPI-X+++ (eg review process takes 3.5 years vs 1.5 years)
- Arguably even more focussed on the regulator (more/better stakeholder engagement still sought)

More interesting changes to transmission network regulation?

- Competition to (build,) finance, own and operate new assets
- Very large construction projects separated from main price control
- Contestable regime for interconnectors with returns based on out-turn value rather than just cost

An aside: what's the difference between leading-edge regulation and eccentric regulation?

Overview

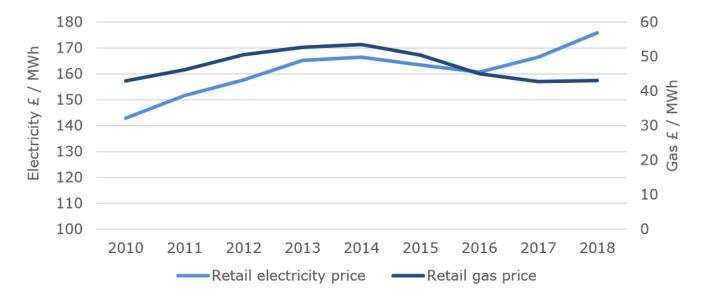
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End-user prices





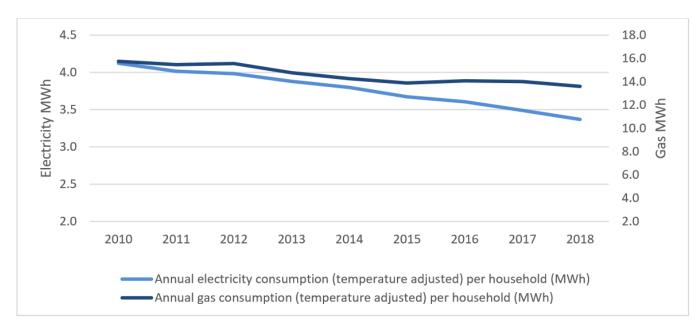
Source: BEIS (2018). Ofgem calculations using annual domestic energy bills data. **Note:** Prices deflated to 2018 terms using the GDP (market prices) deflator. Electricity prices per MWh are calculated assuming annual consumption of 3.8MWh, including VAT. Gas prices per MWh are calculated assuming annual consumption of 15MWh, including VAT. Average prices across payment methods are weighted by the number of domestic customers.

Taken from Ofgem's State of the Market report, October 2019

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Declining demand

Figure 2.3: Average annual household energy consumption (temperature adjusted): 2010 to 2018



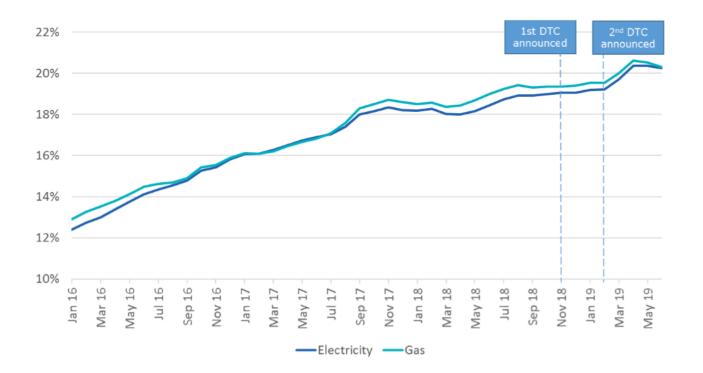
Source: BEIS (2018). Ofgem calculations using Energy Consumption statistics in the UK.

Note: Annual gas consumption has been divided by the estimated number of households that are on gas. Annual electricity consumption has been divided by the number of households on standard electric tariffs.

Taken from Ofgem's State of the Market report, October 2019

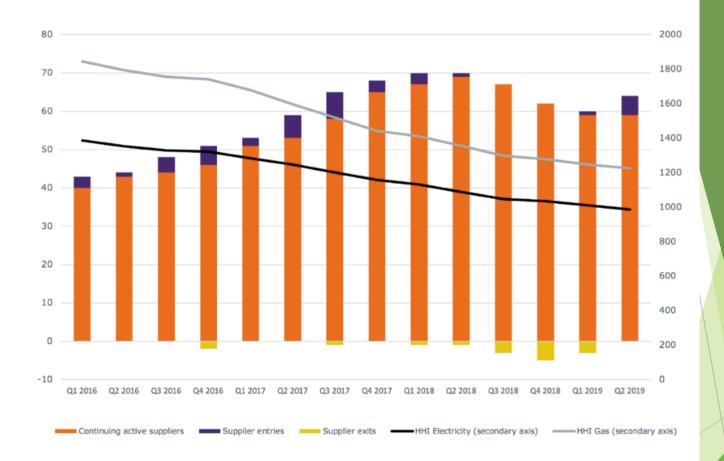
Retail market

Figure 3.3: Rolling annual switching rates between suppliers



Source: Ofgem's analysis of Distribution Network operator data and Xoserve data. **Note:** The switching rates at each date are calculated as the ratio between the total number of switches during the previous twelve months and the average number of meter points during the same period. Taken from Ofgem's State of the Market report, October 2019





Source: Ofgem's analysis of Distribution Network Operators and Xoserve data **Note:** The chart shows only active licensed suppliers. It does not include white label providers.

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Everyone is talking about...

The ...power system will keep changing and evolving throughout the coming decade. Nothing that we know from the past might be taken as granted. Technologies, system and market parties' behaviours and strategies, hence business models will come to change and surprise us

Source: Florence School of Regulation, Policy Brief 2015/04

What was recently considered the future (like storage and microgrids), is now considered the past. Things that we thought were 10 years away (like peer-to-peer energy sales and local energy markets) are happening now



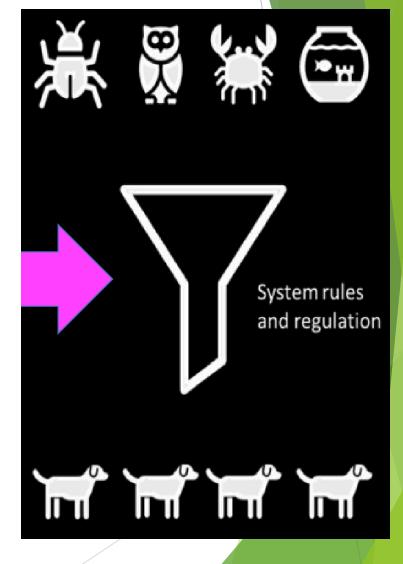
Source: Reshaping Regulation, Challenging Ideas, 2018

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What's the problem?

TOO COMPLEX TO MANAGE Asset optimisation Data management Mobility OT Storage Flexibility assets Cybersecurity **Multi-vector Multi-utility** Digitalisation

PROCESS REGULATION



Ofgem Innovation Link

What's the Innovation Link?

1. Fast, frank **feedback** on the regulatory implications of new business propositions

2. A **"regulatory sandbox"** to enable innovators to trial new products or services without all of the normal regulation

3. Guidance notes on FAQs

What's it achieved?

Approx 200 start-ups helped. Include retail, EV, local energy, personal apps

First round: 30 applications, 3 sandboxes Second round: 37 applications, up to 9 sandboxes

First published October 2019

Informed Ofgem policy development on future retail market

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Digitalisation

Possible future developments

Digitalisation involves:







Produced by sensors, smart meters & devices in the system Uses data to provide insights & is advancing with machine learning & AI

Digital networks provide for connectivity of devices & assets in the system Digitalisation of the energy system drives change and creates value propositions for consumers...



Changes to the energy system

Efficiency

BUSINESS

EFFICIENCY

Changes

Demand

New platforms

•

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 Improved productivity for networks, generation and gas assets

Smart buildings

- Mobility as a service
- New retail pricing and products

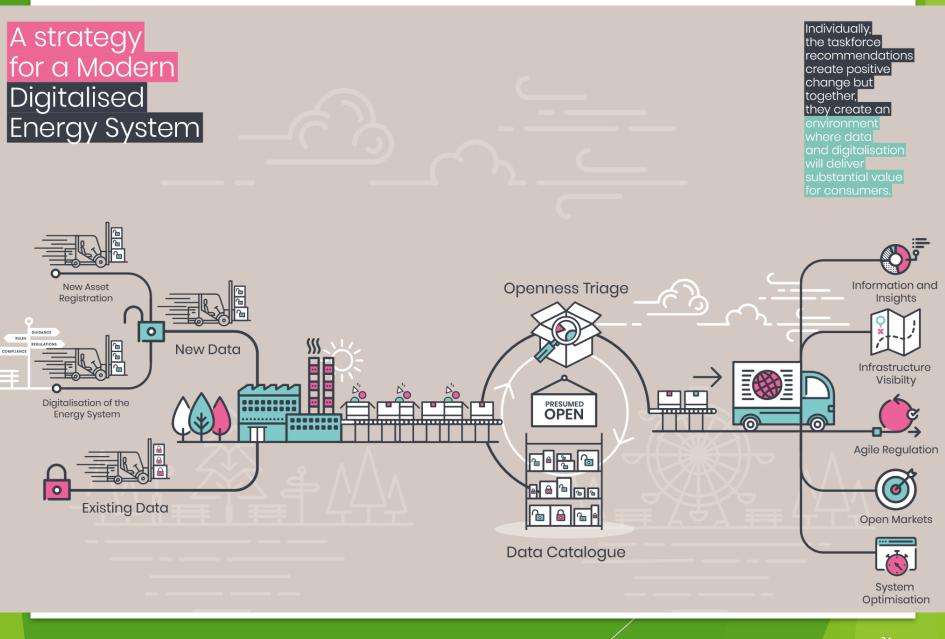
Peer-2-peer trading

• Flexibility market places

Potential Value Propositions







Ofgem's role

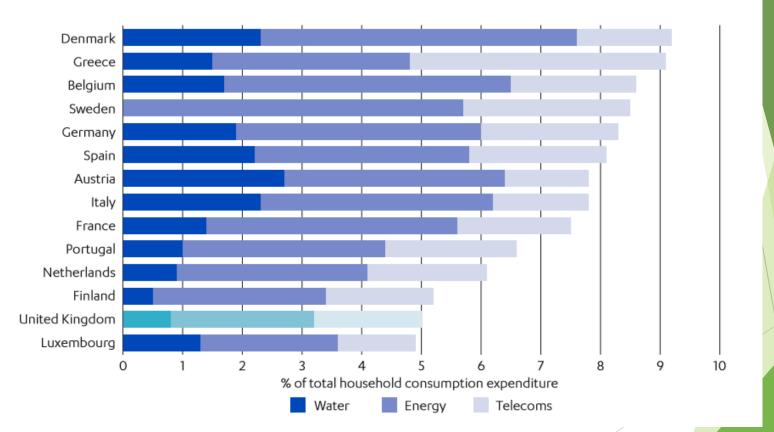
- With Government, co-sponsored Energy Data Task Force
- Established Ofgem data services team
 - Smarter data handling within Ofgem and with industry
 - Publishing more Ofgem data
- Requiring network companies to develop data strategy
- Co-sponsored £1.9M Modernising Energy Data Access Competition (October 2019)

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Possible future developments

Actually, we're doing ok...

Figure 3: per cent of total household consumption expenditure on water, energy and telecoms, UK and EU-15 countries, 2017³⁵



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Potential developments

Digital Decarbonisation is coming, how about:

Decentralised Democracy?

Regional authorities, metropolitan mayors establishing priorities for network companies?

https://www.nic.org.uk/wp-content/uploads/NIC-Strategic-Investment-Public-Confidence-October-2019.pdf

Social enterprise

- Whether for-profit or not-for-profit
- Business for a purpose
- Because it's the right thing to do (vs because the regulator says)

https://www.ofwat.gov.uk/wp-content/uploads/2019/10/RF-Beesley-Lecture-16-October-2019.pdf

Maybe forecasting isn't the hardest part...

"In a keynote speech, Ofgem Chief Executive, ... emphasised that the levels of distributed generation required to meet the Government's targets... would:

- require fundamental rethinking of the activities of transmission and distribution and of how they interact;
- alter a number of the existing obligations of [distribution network operators], as distribution networks become an element of the national energy balance;
- present the new option of encouraging investment in distributed generation rather than choosing to invest in network assets for the provision of capacity; and
- require a regulatory framework characterised by effectiveness, predictability, simplicity, fairness and consistency."