



Igniting the energy transition where it matters most: locally

A CAMINHO DA ELETRIFICAÇÃO

Funcionamento e modelos de organização da mobilidade elétrica
28 de junho de 2023



We are a **climate tech leader** committed to simplifying, amplifying, and accelerating the global energy transition for local communities around the world.

Join us as we reframe society's relationship with energy.



Values that drive our culture:



Accountability



Empathy



Integrity



Initiative

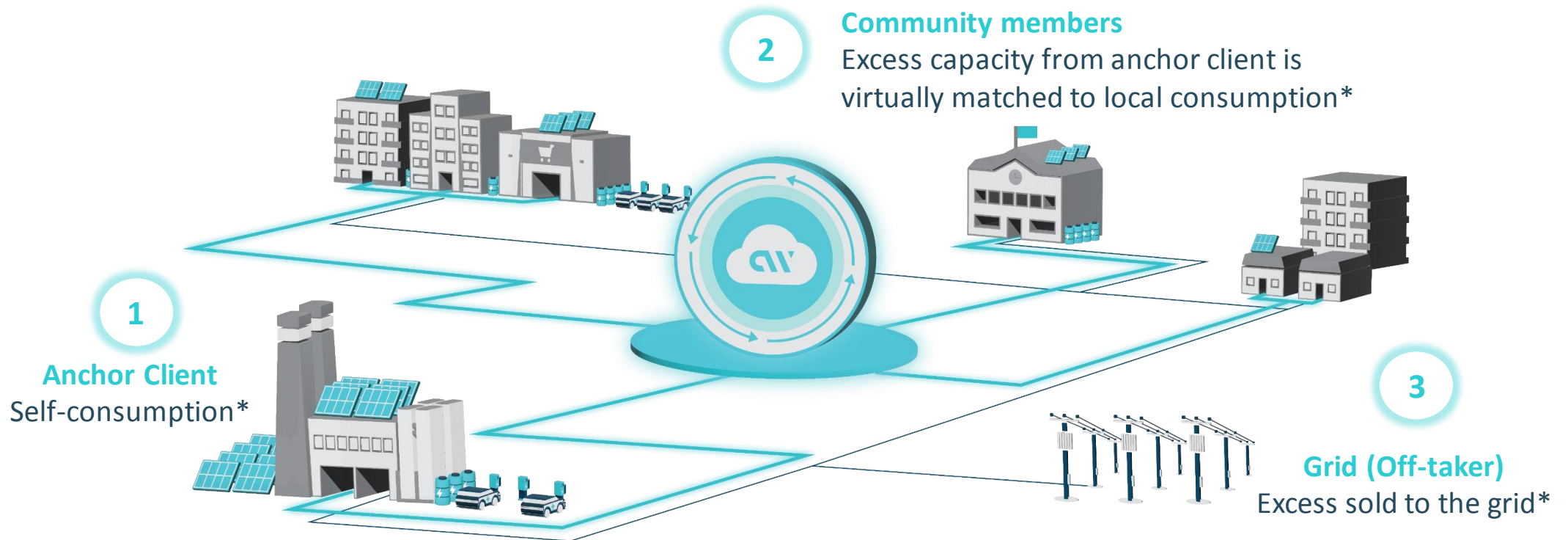


Resilience



Responsiveness

Renewable Energy Communities managed by our team of experts and powered by Cleanwatts™ OS deliver the global energy transition where it matters most: locally.



* Percentage of self-consumption, community uptake, and grid export are measured annually and price is fixed for the duration of each contract



Digital

Develop, deploy and manage services and solutions via **Cleanwatts™ OS**



Projects

Design and commissioning of REC infrastructure at **zero upfront cost**



Energy

Clean energy, efficiency and advanced energy management **as a service**

We remove friction and complexity from local energy markets by originating and managing Renewable Energy Communities.

One platform: modular, interoperable and localizable built to manage energy communities



Front of the meter

Virtual Power Plant:

- ✓ Flexibility services
- ✓ Energy markets (buy/sell)

Community management:

- ✓ Management of all assets (generation, consumption, storage)
- ✓ Inter/intra community settlements

Behind the meter

UI for C&I members

- ✓ Behind the meter energy management & efficiency

UI for residential members

- ✓ Behind the meter energy management & efficiency for consumers/prosumers

REC Products & Services

REC Playbook 

- ✓ Community design & simulator
- ✓ Step-by-step digital support
- ✓ Proposals for anchor clients

Home EMS



Buildings EMS



REC Management



VPP | Microgrids



Energy markets



Services behind the meter

REC core business

Services front of the meter



We increase energy savings & engagement

- ✓ Savings simulator
- ✓ Gamification tool
- ✓ PV & Storage mgt
- ✓ EV charge mgt



We enable energy cost reduction & optimization

- ✓ Alarms & analytics
- ✓ PV & Storage mgt
- ✓ EV charge mgt
- ✓ BTM microgrids



We originate, build, operate, expand & optimize RECs

- ✓ Anchor clients mgt
- ✓ Community members mgt
- ✓ Simulation & REC optimization
- ✓ Reporting & billing



We ensure assets ops & econ. high performance

- ✓ Smart asset mgt
- ✓ RES & Storage mgt
- ✓ EV charge mgt
- ✓ FTM Microgrid mgt



We enable new value & revenue streams

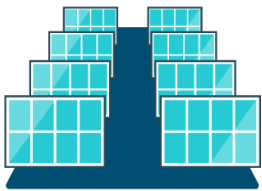
- ✓ WS markets
- ✓ DR markets
- ✓ Settlements
- ✓ Carbon markets

REC Growth



- ✓ Ninja & ambassadors app
- ✓ New member benefits simulator
- ✓ New members contracts & register

We deliver tangible benefits to local communities and their members...



Clean energy

Affordable and locally sourced renewable energy



Security of supply

Protection against price increases and blackouts



Additional savings

Smart energy efficiency and optimization



Revenue

Peer to peer transactions and monetization through flexibility services

Renewable Energy Communities with Electric Vehicles – Strategic Asset

- EV smart charging: Available power; tariff and renewables;
- Distributed storage system & flexible load;
- Grid Energy Service Provider (V2G) – minimize investments;
- Boost the active participate of end-user in the energy transition;
- Aggregation of EV – Smart Chargers to provide services and participate in flexibility markets;





Regulatory Framework - Recommendations

- Innovation | Modernization
| Flexibility
- Reinforce the connection between
SEN and EM;
- Simplify: Avoid legal restrictions (OPC,
CEME, etc.), maintain technical
restrictions in a regulated activity;
- Allow new business models – not only
EV charging; EV as a strategic energy
asset: V2X (X = Grid; REC; Building;
House; etc.);
- How to ensure the EV charging in
existing infrastructures?

cleanwatts[®]

Clean energy. Decentralized, digitalized and democratized.

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